

ADVERT FOR

BUSINESS DEVELOPMENT MANAGER – T1/CUSTOMS

UCH Logistics is a dynamic, customer focused provider of specialist transport services to the airfreight industry. Established in 2000, we have built a reputation for offering reliable time-sensitive and next day deliveries throughout the UK.

UCH is also an HMRC authorised Consignee & Consignor, this means in addition to terminating T1's in the UK, we are able to create T1 transit documents that allow movement of freight into the EU.

We are searching for a Business Development Manager who has connections to companies and private individuals that need suppliers able to generate export T1 documents in a fast, concise manner and who can also develop this valuable service.

The particular services we want the successful Business Development Manager to focus on promoting are:

- T1 Export documents
- T1 discharges in LHR
- Export & Import Clearances

As a company we have tapped into this market and are working with a number of new clients already. We are now ready to expand our clientele as we made significant investment in our internal infrastructure and have the capacity to service a larger client base.

Some of the reasons our proposition has an extremely strong reputation include

- AEO Accredited - AEO is an accreditation which indicates that our role in the supply chain is secure and reliable, and our Customs procedures and controls are compliant and efficient. It also gives us priority clearance, meaning we can clear goods faster.
- Clearances - We have a dedicated & experienced team who can handle clearances and provide impartial advice on customs procedures.
- Systems - We have invested in cloud based systems which are linked directly to the CDS – Customs Declaration System (formerly known as CHIEF), and is capable of adapting to any requirements HMRC legislate, saving you on R&D and software fees.
- Known Consignee/Consignor - Allowing us to create and discharge T1 documents on our customers' behalf.

Our ideal market includes, but is not limited to:

- Logistics Companies
- Transport Companies
- Customs Brokers

Candidates who have existing networks incorporating the above industries will have an advantage, as with the advent of BREXIT a number of these companies and private individuals are struggling to find a supplier who can generate export T1 documents in a fast and concise manner. Support and technical assistance will naturally be provided, however it's still important the successful candidate has:

Continued ...

- Established industry contacts and knowledge
- A confident and articulate communication style
- The ability to confidently and comfortably liaise with high-level decision makers

If you have the knowledge, experience and the ability to grow a client base in order to develop this new and innovative service offering, please do get in touch.

Business Development Manager - T1/Customs - May 2021